

Introduction to *Economic and Philosophic Manuscripts of 1844*

In the essay “Alienated Labour” (taken from the *Economic and Philosophic Manuscripts of 1844*), Marx examines the condition of **alienation** or estrangement. For Marx, alienation—the dehumanizing separation of workers from the means of production, the product of their labor, their own species being, and humanity as a whole in capitalism—is inherent in capitalism, because the process of production

¹⁰Marginal note by Marx: “Universality corresponds to (1) the class versus the estate, (2) the competition, world-wide intercourse, etc., (3) the great numerical strength of the ruling class, (4) the illusion of the *common* interests (in the beginning this illusion is true), (5) the delusion of the ideologists and the division of labour.”

and the results of our labor confront us as a dominating power. Alienation stems not from errors of consciousness that separate us from our union with the infinite Spirit, as Hegel argued, but from the material conditions in which we apply our essential productive capacities. For, contrary to Hegel's assertion, God did not create man; rather, man created the idea of God in an attempt to control and give meaning to his existence. In the case of class societies, the idea of God created by the ruling classes serves as an "opiate" to the masses that forestalls a revolt against their oppressors.

How is it that alienation is an inherent feature of capitalism? For the wage earner, work is alienating because it serves solely to provide the means (i.e., money) for maintaining her physical existence. Instead of labor representing an end in itself—an activity that expresses our capacity to shape our lives and our relationships with others—private ownership of the means of production reduces the role of the worker to that of a cog in a machine. The worker is an expendable object that performs routinized tasks. Put in another way, for Marx, working just for money—and not for the creative potential of labor itself—is akin to selling your soul.

The wage earner has little, if any, control over the production process. The types of materials or machines to be used, how to divide the necessary tasks, and the rate at which goods are to be manufactured are all determined by the owner of the factory or business. The worker is thus subject to the demands of the production process; it confronts her as an alienating power that controls her labor. Because the worker is alienated in her role as producer, she can only be but alienated from that which the process of her labor produces. In turn, the product opposes the worker as an object over which she has no control. The questions of where and how it is sold and how much to charge are determined by the capitalist. More profoundly, the worker is dependent on the object for her very existence. It is only for her labor expended in producing the object that she earns a wage and is thus able to survive. If the object disappears—when the factory closes or technology renders the worker's labor obsolete—through no fault of her own, she is left clinging to survival.

Because the worker is alienated from the process of production as well as the product of his labor, he becomes inescapably alienated from himself. The wage earner spends two-thirds of his waking hours engaged in a meaningless activity, save its providing him with the means of subsistence. Torn away from the object of his labor, he is unable to realize the essence of his creative nature or species being through his work. Finally, the worker is alienated from the rest of humanity and becomes just another commodity to be bought and sold. To himself and others, he is more like an animal or a machine than a human. Tragically, Marx asserts that the worker is free only in the performance of his "animal functions—eating, drinking, procreating . . . and in his human functions [labor] he no longer feels himself to be anything but an animal" (Marx 1844/1978:74).

In "The Power of Money in Bourgeois Society" (also taken from the *Economic and Philosophic Manuscripts*), Marx extends his critique of capitalist production to money itself. Here, he describes how the possessor of money can be transformed into anything money can buy—how one's individuality is determined not by his own characteristics or capacities but by the power of money to transform what he wants to be into what he is. Money is a medium capable of being exchanged not only for a specific good or service but also for traits such as beauty, intelligence, talent, or honesty. As a "divine power," it is not simply something that we earn, spend, or save—rather, it *does* things; it converts wishes into reality. Money is "the alienating ability of mankind" (Marx 1844/1978:104, emphasis in original) that binds us to life itself and to our relationships with others. Without it we have nothing; we are nothing.

Significantly, this concern with the subjective consequences of the capitalist system reflects a nonrationalist dimension to Marx's argument that contrasts with his overall rationalist theoretical orientation. In "Alienated Labour," Marx does not focus on the nature of class interests and the struggle to realize them (though it certainly would be in our interest to reform, if not abolish, the productive arrangements he describes). Rather, he describes a "way of being," a sensibility imposed on workers and capitalists alike by the properties inherent to capitalism. Indeed, the nonrationalist logic of this essay is highlighted further by the fact that Marx is constructing a moral critique as much as a scientific argument concerning the degradation wreaked by capitalism.

Alienated Labour

We have proceeded from the premises of political economy. We have accepted its language and its laws. We presupposed private property, the separation of labour, capital and land, and of wages, profit of capital and rent of land—likewise division of labour, competition, the concept of exchange-value, etc. On the basis of political economy itself, in its own words, we have shown that the worker sinks to the level of a commodity and becomes indeed the most wretched of commodities; that the wretchedness of the worker is in inverse proportion to the power and magnitude of his production; that the necessary result of competition is the accumulation of capital in a few hands, and thus the restoration of monopoly in a more terrible form; that finally the distinction between capitalist and land-rentier, like that between the tiller of the soil and the factory-worker, disappears and that the whole of society must fall apart into the two classes—the property-owners and the propertyless workers. . . .

Now, therefore, we have to grasp the essential connection between private property, avarice, and the separation of labour, capital and landed property; between exchange and competition, value and the devaluation of men, monopoly and competition, etc.; the connection between this whole estrangement and the *money*-system.

Do not let us go back to a fictitious primordial condition as the political economist does, when he tries to explain. Such a primordial condition explains nothing. He merely pushes the question away into a grey nebulous distance. He assumes in the form of fact, of an event, what he is supposed to deduce—namely, the necessary relationship between two things—between, for example, division of labour and exchange. Theology in the same way explains the origin of evil by the fall

of man: that is, it assumes as a fact, in historical form, what has to be explained.

We proceed from an *actual* economic fact.

The worker becomes all the poorer the more wealth he produces, the more his production increases in power and range. The worker becomes an ever cheaper commodity the more commodities he creates. With the *increasing value* of the world of things proceeds in direct proportion the *devaluation* of the world of men. Labour produces not only commodities; it produces itself and the worker as a *commodity*—and does so in the proportion in which it produces commodities generally.

This fact expresses merely that the object which labour produces—labour's product—confronts it as *something alien*, as a *power independent* of the producer. The product of labour is labour which has been congealed in an object, which has become material: it is the *objectification* of labour. Labour's realization is its objectification. In the conditions dealt with by political economy this realization of labour appears as *loss of reality* for the workers; objectification as *loss of the object* and *object-bondage*; appropriation as *estrangement*, as *alienation*.

So much does labour's realization appear as loss of reality that the worker loses reality to the point of starving to death. So much does objectification appear as loss of the object that the worker is robbed of the objects most necessary not only for his life but for his work. Indeed, labour itself becomes an object which he can get hold of only with the greatest effort and with the most irregular interruptions. So much does the appropriation of the object appear as estrangement that the more objects the worker produces the fewer can he possess and the more he falls under the dominion of his product, capital.

All these consequences are contained in the definition that the worker is related to the

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product of his labour as to an alien object. For on this premise it is clear that the more the worker spends himself, the more powerful the alien objective world becomes which he creates over-against himself, the poorer he himself—his inner world—becomes, the less belongs to him as his own. It is the same in religion. The more man puts into God, the less he retains in himself. The worker puts his life into the object; but now his life no longer belongs to him but to the object. Hence, the greater this activity, the greater is the worker's lack of objects. Whatever the product of his labour is, he is not. Therefore the greater this product, the less is he himself. The alienation of the worker in his product means not only that his labour becomes an object, an external existence, but that it exists *outside him*, independently, as something alien to him, and that it becomes a power of its own confronting him; it means that the life which he has conferred on the object confronts him as something hostile and alien.

Let us now look more closely at the *objectification*, at the production of the worker; and therein at the *estrangement*, the loss of the object, his product.

The worker can create nothing without nature, without the *sensuous external world*. It is the material on which his labor is manifested, in which it is active, from which and by means of which it produces.

But just as nature provides labor with the *means of life* in the sense that labour cannot live without objects on which to operate, on the other hand, it also provides the *means of life* in the more restricted sense—i.e., the means for the physical subsistence of the worker himself.

Thus the more the worker by his labour appropriates the external world, sensuous nature, the more he deprives himself of *means of life* in the double respect: first, that the sensuous external world more and more ceases to be an object belonging to his labour—to be his labour's *means of life*; and secondly, that it more and more ceases to be *means of life* in the immediate sense, means for the physical subsistence of the worker.

Thus in this double respect the worker becomes a slave of his object, first, in that he receives an *object of labour*, i.e., in that he receives *work*; and secondly, in that he receives *means of subsistence*. Therefore, it enables him to exist, first,

as a worker; and, second, as a *physical subject*. The extremity of this bondage is that it is only as a worker that he continues to maintain himself as a *physical subject*, and that it is only as a *physical subject* that he is a worker.

(The laws of political economy express the estrangement of the worker in his object thus: the more the worker produces, the less he has to consume; the more values he creates, the more valueless, the more unworthy he becomes; the better formed his product, the more deformed becomes the worker; the more civilized his object, the more barbarous becomes the worker; the mightier labour becomes, the more powerless becomes the worker; the more ingenious labour becomes, the duller becomes the worker and the more he becomes nature's bondsman.)

Political economy conceals the estrangement inherent in the nature of labour by not considering the direct relationship between the worker (labour) and production. It is true that labour produces for the rich wonderful things—but for the worker it produces privation. It produces palaces—but for the worker, hovels. It produces beauty—but for the worker, deformity. It replaces labour by machines—but some of the workers it throws back to a barbarous type of labour, and the other workers it turns into machines. It produces intelligence—but for the worker idiocy, cretinism.

The direct relationship of labour to its produce is the relationship of the worker to the objects of his production. The relationship of the man of means to the objects of production and to production itself is only a consequence of this first relationship—and confirms it. We shall consider this other aspect later.

When we ask, then, what is the essential relationship of labour we are asking about the relationship of the worker to production.

Till now we have been considering the estrangement, the alienation of the worker only in one of its aspects, i.e., the worker's *relationship to the products of his labour*. But the estrangement is manifested not only in the result but in the *act of production*—within the *producing activity* itself. How would the worker come to face the product of his activity as a stranger, were it not that in the very act of production he was estranging himself from himself? The product is after all but the summary of the activity of production. If then

the product of labour is alienation, production itself must be active alienation, the alienation of activity, the activity of alienation. In the estrangement of the object of labour is merely summarized the estrangement, the alienation, in the activity of labour itself.

What, then, constitutes the alienation of labour?

First, the fact that labour is *external* to the worker, i.e., it does not belong to his essential being; that in his work, therefore, he does not affirm himself but denies himself, does not feel content but unhappy, does not develop freely his physical and mental energy but mortifies his body and ruins his mind. The worker therefore only feels himself outside his work, and in his work feels outside himself. He is at home when he is not working, and when he is working he is not at home. His labour is therefore not voluntary, but coerced; it is *forced labour*. It is therefore not the satisfaction of a need; it is merely a *means* to satisfy needs external to it. Its alien character emerges clearly in the fact that as soon as no physical or other compulsion exists, labour is shunned like the plague. External labour, labour in which man alienates himself, is a labour of self-sacrifice, of mortification. Lastly, the external character of labour for the worker appears in the fact that it is not his own, but someone else's, that it does not belong to him, that in it he belongs, not to himself, but to another. Just as in religion the spontaneous activity of the human imagination, of the human brain and the human heart, operates independently of the individual—that is, operates on him as an alien, divine or diabolical activity—in the same way the worker's activity is not his spontaneous activity. It belongs to another; it is the loss of his self.

As a result, therefore, man (the worker) no longer feels himself to be freely active in any but his animal functions—eating, drinking, procreating, or at most in his dwelling and in dressing-up, etc.; and in his human functions he no longer feels himself to be anything but an animal. What is animal becomes human and what is human becomes animal.

Certainly eating, drinking, procreating, etc., are also genuinely human functions. But in the abstraction which separates them from the sphere of all other human activity and turns them into sole and ultimate ends, they are animal.

We have considered the act of estranging practical human activity, labour, in two of its aspects. (1) The relation of the worker to the *product of labour* as an alien object exercising power over him. This relation is at the same time the relation to the sensuous external world, to the objects of nature as an alien world antagonistically opposed to him. (2) The relation of labour to the *act of production* within the *labour* process. This relation is the relation of the worker to his own activity as an alien activity not belonging to him; it is activity as suffering, strength as weakness, begetting as emasculating, the worker's *own* physical and mental energy, his personal life or what is life other than activity—as an activity which is turned against him, neither depends on nor belongs to him. Here we have *self-estrangement*, as we had previously the estrangement of the *thing*.

We have yet a third aspect of *estranged labour* to deduce from the two already considered.

Man is a species being, not only because in practice and in theory he adopts the species as his object (his own as well as those of other things), but—and this is only another way of expressing it—but also because he treats himself as the actual, living species; because he treats himself as a *universal* and therefore a free being.

The life of the species, both in man and in animals, consists physically in the fact that man (like the animal) lives on inorganic nature; and the more universal man is compared with an animal, the more universal is the sphere of inorganic nature on which he lives. Just as plants, animals, stones, the air, light, etc., constitute a part of human consciousness in the realm of theory, partly as objects of natural science, partly as objects of art—his spiritual inorganic nature, spiritual nourishment which he must first prepare to make it palatable and digestible—so too in the realm of practice they constitute a part of human life and human activity. Physically man lives only on these products of nature, whether they appear in the form of food, heating, clothes, a dwelling, or whatever it may be. The universality of man is in practice manifested precisely in the universality which makes all nature his *inorganic* body—both inasmuch as nature is (1) his direct means of life, and (2) the material, the object, and the instrument of his life-activity. Nature is man's *inorganic* body—nature, that is, in so far as it is not itself

the human body. Man lives on nature—means that nature is his *body*, with which he must remain in continuous intercourse if he is not to die. That man's physical and spiritual life is linked to nature means simply that nature is linked to itself, for man is a part of nature.

In estranging from man (1) nature, and (2) himself, his own active functions, his life-activity, estranged labour estranges the *species* from man. It turns for him the *life of the species* into a means of individual life. First it estranges the life of the species and individual life, and secondly it makes individual life in its abstract form the purpose of the life of the species, likewise in its abstract and estranged form.

For in the first place labour, *life-activity*, *productive life* itself, appears to man merely as a means of satisfying a need—the need to maintain the physical existence. Yet the productive life is the life of the species. It is life-engendering life. The whole character of a species—its species character—is contained in the character of its life-activity; and free, conscious activity is man's species character. Life itself appears only as a means to life.

The animal is immediately identical with its life-activity. It does not distinguish itself from it. It is its *life-activity*. Man makes his life-activity itself the object of his will and of his consciousness. He has conscious life-activity. It is not a determination with which he directly merges. Conscious life-activity directly distinguishes man from animal life-activity. It is just because of this that he is a species being. Or it is only because he is a species being that he is a Conscious Being, i.e., that his own life is an object for him. Only because of that is his activity free activity. Estranged labour reverses this relationship, so that it is just because man is a conscious being that he makes his life-activity, his *essential being*, a mere means to his *existence*.

In creating an *objective world* by his practical activity, in *working-up* inorganic nature, man proves himself a conscious species being, i.e., as a being that treats the species as its own essential being, or that treats itself as a species being. Admittedly animals also produce. They build themselves nests, dwellings, like the bees, beavers, ants, etc. But an animal only produces what it immediately needs for itself or its young. It produces one-sidedly, whilst man produces universally. It produces only under the dominion of immediate physical need,

whilst man produces even when he is free from physical need and only truly produces in freedom therefrom. An animal produces only itself, whilst man reproduces the whole of nature. An animal's product belongs immediately to its physical body, whilst man freely confronts his product. An animal forms things in accordance with the standard and the need of the species to which it belongs, whilst man knows how to produce in accordance with the standard of every species, and knows how to apply everywhere the inherent standard to the object. Man therefore also forms things in accordance with the laws of beauty.

It is just in the working-up of the objective world, therefore, that man first really proves himself to be a *species being*. This production is his active species life. Through and because of this production, nature appears as his work and his reality. The object of labour is, therefore, the *objectification of man's species life*; for he duplicates himself not only, as in consciousness, intellectually, but also actively, in reality, and therefore he contemplates himself in a world that he has created. In tearing away from man the object of his production, therefore, estranged labour tears from him his *species life*, his real species objectivity, and transforms his advantage over animals into the disadvantage that his inorganic body, nature, is taken from him.

Similarly, in degrading spontaneous activity, free activity, to a means, estranged labour makes man's species life a means to his physical existence.

The consciousness which man has of his species is thus transformed by estrangement in such a way that the species life becomes for him a means.

Estranged labour turns thus:

(3) Man's *species being*, both nature and his spiritual species property, into a being *alien* to him, into a means to his *individual existence*. It estranges man's own body from him, as it does external nature and his spiritual essence, his *human being*.

(4) An immediate consequence of the fact that man is estranged from the product of his labour, from his life-activity, from his species being is the *estrangement of man from man*. If a man is confronted by himself, he is confronted by the *other* man. What applies to a man's relation to his work, to the product of his labour and to himself, also holds of a man's relation to the other man, and to the other man's labour and object of labour.

In fact, the proposition that man's species nature is estranged from him means that one man is estranged from the other, as each of them is from man's essential nature.

The estrangement of man, and in fact every relationship in which man stands to himself, is first realized and expressed in the relationship in which a man stands to other men.

Hence within the relationship of estranged labour each man views the other in accordance with the standard and the position in which he finds himself as a worker.

We took our departure from a fact of political economy—the estrangement of the worker and his production. We have formulated the concept of this fact—*estranged, alienated labour*. We have analysed this concept—hence analysing merely a fact of political economy.

Let us now see, further, how in real life the concept of estranged, alienated labour must express and present itself.

If the product of labour is alien to me, if it confronts me as an alien power, to whom, then, does it belong?

If my own activity does not belong to me, if it is an alien, a coerced activity, to whom, then, does it belong?

To a being *other* than me.

Who is this being?

The gods? To be sure, in the earliest times the principal production (for example, the building of temples, etc., in Egypt, India and Mexico) appears to be in the service of the gods, and the product belongs to the gods. However, the gods on their own were never the lords of labour. No more was *nature*. And what a contradiction it would be if, the more man subjugated nature by his labour and the more the miracles of the gods were rendered superfluous by the miracles of industry, the more man were to renounce the joy of production and the enjoyment of the produce in favour of these powers.

The *alien* being, to whom labour and the produce of labour belongs, in whose service labour is done and for whose benefit the produce of labour is provided, can only be *man* himself.

If the product of labour does not belong to the worker, if it confronts him as an alien power, this can only be because it belongs to some *other man than the worker*. If the worker's activity is a torment to him, to another it must be *delight* and

his life's joy. Not the gods, not nature, but only man himself can be this alien power over man.

We must bear in mind the above-stated proposition that man's relation to himself only becomes *objective* and *real* for him through his relation to the other man. Thus, if the product of his labour, his labour *objectified*, is for him an *alien*, hostile, powerful object independent of him, then his position towards it is such that someone else is master of this object, someone who is alien, hostile, powerful, and independent of him. If his own activity is to him an unfree activity, then he is treating it as activity performed in the service, under the domination, the coercion and the yoke of another man.

Every self-estrangement of man from himself and from nature appears in the relation in which he places himself and nature to men other than and differentiated from himself. For this reason religious self-estrangement necessarily appears in the relationship of the layman to the priest, or again to a mediator, etc., since we are here dealing with the intellectual world. In the real practical world self-estrangement can only become manifest through the real practical relationship to other men. The medium through which estrangement takes place is itself *practical*. Thus through estranged labour man not only engenders his relationship to the object and to the act of production as to powers that are alien and hostile to him; he also engenders the relationship in which other men stand to his production and to his product, and the relationship in which he stands to these other men. Just as he begets his own production as the loss of his reality, as his punishment; just as he begets his own product as a loss, as a product not belonging to him; so he begets the dominion of the one who does not produce over production and over the product. Just as he estranges from himself his own activity, so he confers to the stranger activity which is not his own.

Till now we have only considered this relationship from the standpoint of the worker and later we shall be considering it also from the standpoint of the non-worker.

Through *estranged, alienated labour*, then, the worker produces the relationship to this labour of a man alien to labour and standing outside it. The relationship of the worker to labour engenders the relation to it of the capitalist, or whatever one chooses to call the master of labour. *Private property* is thus the product, the result, the necessary

consequence, of *alienated labour*, of the external relation of the worker to nature and to himself.

Private property thus results by analysis from the concept of *alienated labour*—i.e., of *alienated man*, of *estranged labour*, of *estranged life*, of *estranged man*.

True, it is a result of the *movement of private property* that we have obtained the concept of *alienated labour* (of *alienated life*) from political economy. But on analysis of this concept it becomes clear that though private property appears to be the source, the cause of alienated labour, it is really its consequence, just as the gods in the beginning are not the cause but the effect of man's intellectual confusion. Later this relationship becomes reciprocal.

Only at the very culmination of the development of private property does this, its secret, re-emerge, namely, that on the one hand it is the *product* of alienated labour, and that secondly it is the *means* by which labour alienates itself, the *realization of this alienation*.

This exposition immediately sheds light on various hitherto unsolved conflicts.

(1) Political economy starts from labour as the real soul of production; yet to labour it gives nothing, and to private property everything. From this contradiction Proudhon has concluded in favour of labour and against private property. We understand, however, that this apparent contradiction is the contradiction of *estranged labour* with itself, and that political economy has merely formulated the laws of estranged labour.

We also understand, therefore, that wages and private property are identical: where the product, the object of labour pays for labour itself, the wage is but a necessary consequence of labour's estrangement, for after all in the wage of labour, labour does not appear as an end in itself but as the servant of the wage. We shall develop this point later, and meanwhile will only deduce some conclusions.

A *forcing-up of wages* (disregarding all other difficulties, including the fact that it would only be by force, too, that the higher wages, being an anomaly, could be maintained) would therefore be nothing but *better payment for the slave*, and would not conquer either for the worker or for labour their human status and dignity.

Indeed, even the *equality of wages* demanded by Proudhon only transforms the relationship of the present-day worker to his labour into the relationship of all men to labour. Society is then conceived as an abstract capitalist.

Wages are a direct consequence of estranged labour, and estranged labour is the direct cause of private property. The downfall of the one aspect must therefore mean the downfall of the other.

(2) From the relationship of estranged labour to private property it further follows that the emancipation of society from private property, etc., from servitude, is expressed in the political form of the *emancipation of the workers*; not that their emancipation alone was at stake but because the emancipation of the workers contains universal human emancipation—and it contains this, because the whole of human servitude is involved in the relation of the worker to production, and every relation of servitude is but a modification and consequence of this relation. . . .

The Power of Money in Bourgeois Society

By possessing the *property* of buying everything, by possessing the property of appropriating all objects, *money* is thus the *object* of eminent possession. The universality of its *property* is the omnipotence of its being. It therefore functions as the almighty being. Money is the *pimp* between man's need and the object, between his life and his means of life. But that which mediates my life for me, also *mediates* the existence of other people for me. For me it is the *other person*.

"What, man! confound it, hands and feet
And head and backside, all are yours!
And what we take while life is sweet,
Is that to be declared not ours?
Six stallions, say, I can afford.
Is not their strength my property?
I tear along, a sporting lord,
As if their legs belonged to me."

(Mephistopheles, in *Faust*)

¹Goethe, *Faust* (Part I—Faust's Study, III), translated by Philip Wayne (Penguin, 1949), p. 91.

... That which is for me through the medium of money—that for which I can pay (i.e., which money can buy)—that am I, the possessor of the money. The extent of the power of money is the extent of my power. Money's properties are my properties and essential powers—the properties and powers of its possessor. Thus, what I am and am capable of is by no means determined by my individuality. I am ugly, but I can buy for myself the most beautiful of women. Therefore I am not ugly, for the effect of ugliness—its deterrent power—is nullified by money. I, in my character as an individual, am lame, but money furnishes me with twenty-four feet. Therefore I am not lame. I am bad, dishonest, unscrupulous, stupid; but money is honoured, and therefore so is its possessor. Money is the supreme good, therefore its possessor is good. Money, besides, saves me the trouble of being dishonest: I am therefore presumed honest. I am stupid, but money is the *real mind* of all things and how then should its possessor be stupid? Besides, he can buy talented people for himself, and is he who has power over the talented not more talented than the talented? Do not I, who thanks to money am capable of all that the human heart longs for, possess all human capacities? Does not my money therefore transform all my incapacities into their contrary?

If money is the bond binding me to human life, binding society to me, binding me and nature and man, is not money the bond of all bonds? Can it not dissolve and bind all ties? Is it not, therefore, the universal agent of divorce? It is the true agent of divorce as well as the true binding agent—the [universal]⁸ galvano-chemical power of Society. . . .

The overturning and confounding of all human and natural qualities, the fraternization of impossibilities—the divine power of money—lies in its character as men's estranged, alienating and self-disposing species-nature. Money is the alienated ability of mankind.

That which I am unable to do as a man, and of which therefore all my individual essential powers are incapable, I am able to do by means of money. Money thus turns each of these powers into something which in itself it is not—turns it, that is, into its contrary.

If I long for a particular dish or want to take the mail-coach because I am not strong enough to go by foot, money fetches me the dish and the mail-coach: that is, it converts my wishes from something in the realm of imagination, translates them from their meditated, imagined or willed existence into their *sensuous, actual* existence—from imagination to life, from imagined being into real being. In effecting this mediation, money is the *truly creative power*.

No doubt demand also exists for him who has no money, but his demand is a mere thing of the imagination without effect or existence for me, for a third party, for the others, and which therefore remains for me *unreal and objectless*. The difference between effective demand based on money and ineffective demand based on my need, my passion, my wish, etc., is the difference between being and *thinking*, between the imagined which exists merely within me and the imagined as it is for me outside me as a *real object*.

If I have no money for travel, I have no need—that is, no real and self-realizing need—to travel. If I have the vocation for study but no money for it, I have no vocation for study—that is, no *effective*, no *true* vocation. On the other hand, if I have really no vocation for study but have the will and the money for it, I have an *effective* vocation for it. Being the external, common medium and faculty for turning an image into reality and reality into a mere image (a faculty not springing from man as man or from human society as society), money transforms the *real essential powers of man and nature* into what are merely abstract conceits and therefore *imperfections*—into tormenting chimeras—just as it transforms *real imperfections and chimeras*—essential powers which are really impotent, which exist only in the imagination of the individual—into *real powers and faculties*.

In the light of this characteristic alone, money is thus the general overturning of individualities which turns them into their contrary and adds contradictory attributes to their attributes.

Money, then, appears as this overturning power both against the individual and against the bonds of society, etc., which claim to be *essences* in themselves. It transforms fidelity into infidelity,

⁸An end of the page is torn out of the manuscript [Trans.].

love into hate, hate into love, virtue into vice, vice into virtue, servant into master, master into servant, idiocy into intelligence and intelligence into idiocy.

Since money, as the existing and active concept of value, confounds and exchanges all things, it is the general *confounding* and *compounding* of all things—the world upside-down—the confounding and compounding of all natural and human qualities.

He who can buy bravery is brave, though a coward. As money is not exchanged for any one specific quality, for any one specific thing, or for any particular human essential power, but for the entire objective world of man and nature, from the standpoint of its possessor it therefore serves to exchange every property for every other, even contradictory, property and object: it is the

fraternization of impossibilities. It makes contradictions embrace.

Assume *man* to be *man* and his relationship to the world to be a human one: then you can exchange love only for love, trust for trust, etc. If you want to enjoy art, you must be an artistically cultivated person; if you want to exercise influence over other people, you must be a person with a stimulating and encouraging effect on other people. Every one of your relations to man and to nature must be a *specific expression*, corresponding to the object of your will, of your *real individual* life. If you love without evoking love in return—that is, if your loving as loving does not produce reciprocal love; if through a *living expression* of yourself as a loving person you do not make yourself a *loved person*, then your love is impotent—a misfortune.